



WHERE THE MARGIN IS

12th International Conference
for agricultural producers
and suppliers of agricultural
inputs and services

February 11-12, 2021

Moscow, Radisson Slavianskaya Hotel
ikar.ru/wherethemarginis

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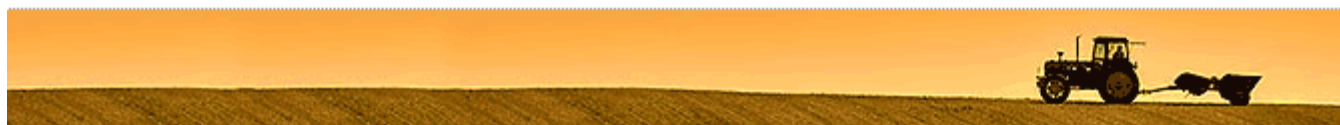
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The conference will be held in Moscow at the Radisson Slavianskaya Hotel

PROGRAM CONFERENCE February 12, 2021

08.00-09.15	Registration and welcome coffee
09.15-9.45	Conference opening Welcome speech by First Deputy Minister of Agriculture of the Russian Federation Dzhambulat Khatuov
09.45-11.45	Session 1. The world and Russian agricultural and food markets: situation and outlook Moderator: Andrey Bodin, Chairman, Russian Sugar Union «World exporter wheat socks tighten on demand» - Corn/Soy adds to world wheat bullishness» <ul style="list-style-type: none"> • Dan Basse, President and CEO, AgResource, Chicago, IL «Domestic agricultural and food markets: "automatic" and / or manual control» <ul style="list-style-type: none"> • Dmitry Rylko, General director, IKAR LLC «Key macroeconomic and industry trends in 2021» <ul style="list-style-type: none"> • Dmitry Tarasov, Head, Department of macroeconomic analysis, Rosselkhozbank JS • Andrey Dalnov, Head, Center for Branch expertise, Russian Agricultural Bank JS

11.45-12.15	Coffee break
12.15-13.15	<p>Session 2.</p> <p>State support and financing of agriculture</p> <p>Moderator: Natalia Shagaida, Director of Center of Agricultural and Food policy, Russian Academy of National Economy and Public Administration</p> <p>«State support of the agricultural sector at the present stage»</p> <ul style="list-style-type: none"> • Elena Fastova, Deputy Russian Minister of Agriculture <p>Q&A session with the Conference participants</p> <ul style="list-style-type: none"> • Irina Zhachkina, Member of the Board, First Deputy Chairman of the Board Russian Agricultural Bank <p>«Rosagroleasing JSC: responding to new challenges»</p> <ul style="list-style-type: none"> • Vladimir Balter, First deputy general director, Rosagroleasing JS <p>«New tools in pre-harvest finance»</p> <ul style="list-style-type: none"> • Ksenia Bolomatova, Deputy General Director, United Grains Company
13.15-14.00	<p>Session 3.</p> <p>F-to-F in EU and Green Standard in Russia</p> <p>Moderator: Nikolay Lychev, Managing Partner of «Agrotrend»</p> <ul style="list-style-type: none"> • Tadzio Schilling, Chief Executive Officer, The Association of European Businesses • Evgeny Kupreev, Deputy Chief of Staff, PhosAgro
14.00-15.00	Lunch
15.00-15.50	<p>Session 4.</p> <p>Round table on the Law on Grain (signed on December 30 by the Russian President)</p> <ul style="list-style-type: none"> • Juliya Koroleva, Director, Federal Center of Grain Quality Control • Sabina Sodikova, General director, Agrozan Commodities Russia • Alexander Shenderyuk-Zhidkov, Director, Sodrugestvo Management Company
15.50-17.10	<p>Session 5.</p> <p>Round table on Digitalization and AI for agriculture</p> <p>Moderator: Alexey Ugarov, General director, Agrokultura LTD</p> <ul style="list-style-type: none"> • Bjoerne Drechsler, Member of BoD of Ekotechnika; Chairman, Smart Farming Club <p>«AI in crop production: experience and future of Rostselmash, 2018-2030»</p> <ul style="list-style-type: none"> • Oleg Alexandrov, Head for innovations, Rostselmash LLC <p>«Traceability system of mineral fertilizers. Challenges and opportunities»</p> <ul style="list-style-type: none"> • Maxim Zatochny, Director for Development, PhosAgro-Region • Anna Kudinova, General director, ExactFarming <p>«Syngenta product + services: digital agronomy era begins»</p> <ul style="list-style-type: none"> • Roman Martynov, Director, Digital services, Syngenta (Cropio) <p>«AI walks through the fields»</p> <ul style="list-style-type: none"> • Sergey Romanov, Director for agriculture, SAS Institute, Ltd. • Sergey Tkachenko, Director, R&D, IT Agroholding Steppe <p>Guests of session:</p> <ul style="list-style-type: none"> • Leonid Yakovlev, Project manager, CLAAS • Denis Dudkin, Business Director for Agriculture, Trimble

17.10-17.20	Coffee break
	Session 6.
17.20-18.20	<p>Round table of the leaders of domestic agribusiness associations: «Domestic end-users and consumers protection vs. interests of domestic agribusiness: searching for equilibrium»</p> <p>Moderator: Igor Abakumov, Producer of the program «Rural Hour»</p> <ul style="list-style-type: none"> • Artyom Belov, General director, Russian Dairy Union • Andrey Bodin, Chairman, Russian Sugar Union • Eduard Zernin, Chairman of the Board, Russian Union of grain exporters (possibly online) • Yuri Kovalev, General director, Nation Union of Pig Growers • Alexander Korbut, Vice-President, Russian grain union • Mikhail Maltsev, Executive director, the Union of VegOil Crushers
18.20-18.30	Summing-up
18.30-20.00	«Feast in time of COVID-19»: traditional jazz-band and reception from the organizers (hotel guarantees maximum safety conditions of the participants)