



WHERE THE MARGIN IS

11th International Conference
for agricultural producers
and suppliers of agricultural
inputs and services

February 6-7, 2020

Moscow, Radisson Slavianskaya Hotel
ikar.ru/wherethemarginis

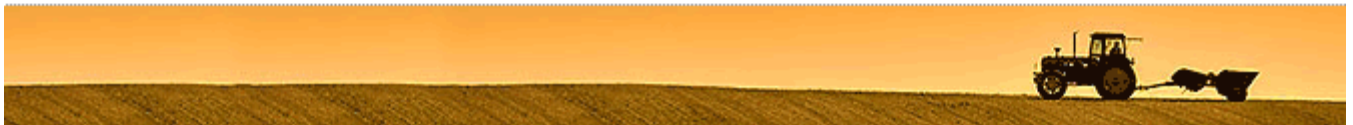
Gold sponsor:



Conference organizer:



Institutional partners:



We present speakers, sponsors and participants of the conference WHERE THE MARGIN 2020

The Conference "[Where the margin](#)" will be held on **February 6-7, 2020**, in the [Radisson Slavianskaya Hotel](#) in Moscow.

[PARTICIPATION CONDITIONS](#)
[APPLICATION FOR PARTICIPATION](#)

11-th International Conference for agricultural producers and suppliers of agricultural inputs and services is meant for agricultural producers, farm land investors, inputs manufacturers, dealers and distributors, financiers, insurers, agribusiness investors, policy makers.

Ben Bio - [speaker](#)

Ben Buckner hails from Nashville, TN, and graduated with a degree in economics from Transylvania University in Lexington, KY. He started with career in agricultural economics at Iowa Grain Company in 2007, has been with AgResource Company since 2008, and has served as chief grains economist since 2015. He consults for a host of bakeries, as well as grain producers and speculative trading funds, and he's presented market outlooks at Universities and farm marketing groups all over the U.S., and for grain trading companies in Europe and the Black Sea region.

About AgResource

Located in Chicago, AgResource is an international agricultural advisory firm. The business model is simple: get agricultural market price trends correct. AgResource uses a top-down approach when analyzing supply & demand, and focuses more on broad global trends than US-specific data. In recent years agricultural markets have become exponentially more international. Recognizing this, AgResource has expanded into Brazil and Europe, and AgResource customers and contacts now span the globe.

Gold [sponsor](#) of the Conference: **EuroChem Trading Rus LLC** <http://eurochemgroup.com/en>

EuroChem Trading Rus LLC manages the sales of mineral fertilizers and industrial products in Russia, CIS and near abroad countries, being a part of EuroChem Group AG.

EuroChem Group AG is an international company, one of the world's leading mineral fertilizer producer.

Headquartered in Switzerland EuroChem Group AG has operation, logistics and distribution capacities in Belgium, Lithuanians, Estonia, China, Russia, Germany and USA with staffing capacity 26 000 employees.

EuroChem offers a wide range of mineral fertilizers: from standard essential fertilizer products to innovative products with improved effectiveness.

Extensive distribution network of EuroChem Trading Rus LLC, represented in 45 regions of Russia, ensures the efficient supply of high-quality fertilizer products to all customers.

Our agrochemical service unit helps our customers on a free basis to develop an integrated plant nutrition system for a wide range of crops and provides to our customers with professional agronomic guidance on effective application of fertilizers.

The mineral nutrition systems developed by EuroChem have proven successfully EuroChem fertilizers efficiency in field plant trials and helped our clients to enhance agronomic and economic performance.

EuroChem is a global expert in plant nutrition.

The highly effective agricultural production and increased profitability are guiding principle for EuroChem. It is within this context company collaborates with scientific institutions in search of optimal solutions and new effective fertilizers which annually enrich product lines of the company.

Among the already [registered companies](#), are such domestic agricultural and agribusiness leaders, as Cherkizovo Group, TH "Investprom-Opt", Saburovskiy KHP, Agrosila, Managing Company "Agrokultura", Sareptskey mill, TC "Concern Pokrovsky", Schelkovo Agrohim, Agronova-L, Agroholding LTD, Vilion, ACRON, URALCHEM, DANONE, ProdLogistika, OTP Bank, ZK EFKO-K and others.

The conference was supported by leading business news agencies [Thomson-Reuters](#), [Interfax](#), [Grain-online](#) and other [agricultural resources](#).

We believe the Conference will stimulate the exchange of news and new ideas, establish new business contacts, and contribute to better corporate strategies and government decisions.

Over the previous ten years, the Conference has become the highest caliber event covering CIS agricultural sector. It features the most qualified speakers, attendance of the highest ranking agribusiness executives, and a large productive capacity (since inception, the «land bank» of attending companies increased from 2.7 to 7.0 MHA of arable land). The conference is meant for big and biggest agricultural producers, ag inputs manufacturers, dealers and distributors, financiers, insurers, agricultural and agribusiness investors, policy makers.

The purpose of the Conference is to create the platform where agricultural producers and their counterparts along the vertical supply chain meet together and have a complex discussion on opportunities and challenges of the upcoming crop marketing year and the years ahead.

As usual, among the 2020 Conference speakers are to be:

- Key industry financiers and investors
- Technological leaders
- Reps of leading domestic agricultural and agribusiness companies
- High ranking reps of key state regulatory and ag policies agencies

The format of the Conference is two days. First day the conference will be held from 14:00 to 18:30 and will be devoted to most acute issues of domestic agriculture. Second day will be held in a traditional format.

During all the conference lifetime the IKAR team of analysts will be available for informal talks on various vertical commodity markets, such as grains, oilseeds, sugar, meats, dairy and vegetables.

On February 6-7, 2020, we, as usual, will offer the participants the most acute and adequate agenda, highly qualified speakers, and attendance of the highest ranking agribusiness executives. We look forward to seeing you and your colleagues at our event!

Please send your questions or call to: www.ikar.ru +7-495-232-9007 (ext. 1970, 1972), www@ikar.ru

Previous conference-2019 proceedings: photogallery [1](#), [2](#), [press](#), [participants](#), [speakers](#), [sponsors](#), [program](#) and [media partners](#).